



Meet Danita Romero Ambassador of the Quarter

*Danita Romero Accounting Services
Here to help you, or your business, with Accounting
and Tax Preparation.*

I have extensive experience in Accounting, Tax Preparation, Contract Administration, Human Resource and General Management with a specialty in Forensic Accounting. For many years I was the Northern California Controller and Lean Champion for a huge public company. In October of 2014 I decided to "semi-retire" and start my own business, using my knowledge and expertise to help start-ups and small businesses. In January of 2015 I joined the Dublin Chamber of Commerce. I really wanted the opportunity to network with other local businesses but my experience has been so much more. I truly believe every business in a city needs to align themselves with their Chamber. That way we can not only share our experiences with other businesses but have the advantage of learning from them. Even the "seasoned" members have so much to offer and I rely on their knowledge.

The Chamber's mission is to "Communicate, Collaborate & Advocate". As an Ambassador, I strive to be part of our community, sharing the benefits we Chamber Members have, and getting to know each of you.

Danita Romero Accounting Services
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925-452-8230 - danitar@DanitaRomero.com

Dublin Chamber Members donate \$640.00 to Dublin High School Culinary Academy



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Dublin based Callidus Cloud wins 2016 East Bay Innovation Award



From right to left, President/CEO Brad Johnson, Chairman of the Board, Steve Lehman, Director Alcina Wegrzynowski and Director Dan Karas congratulate Giles House (centered) CMO of Dublin based CallidusCloud for winning the 2016 East Bay Innovation Award for Information and/or Communications Technology, hosted by the East Bay Economic Development Alliance at the Fox Theater in Oakland on February 25, 2016.

CallidusCloud is the global leader in cloud-based sales, marketing, learning and customer experience solutions. More than 4,400 organizations across all industries rely on CallidusCloud solutions to improve sales closures with increased revenue.

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NEW MEMBERS

The Dublin Chamber of Commerce extends a warm welcome to the following new members and looks forward to seeing them at future Chamber events.



Charity Cab
6465 Clark Ave., B-3, Dublin, CA 94568
Ph: 925-353-5357
www.charitycab.com
Rhett Havener, Owner



Dublin Integrity In Action
P. O. Box 2071, Dublin, CA 94568
www.dublinintegrityinaction.org
Randy McGrady-Beach, Co-President
Paul Faris, Co-President

ETHAN ALLEN

Ethan Allen Inc.
5170 Dublin Blvd, 1C, Dublin, CA 94568
Ph: 925-230-6088
www.ethanallen.com
Jill McSheffrey, Manager



FOUNDED BY FIREMEN™

Firehouse Subs
5252 Dublin Blvd., Dublin, CA 94568
Ph: 925-364-7279
www.firehousesubs.com
Chris Walker



Hallmark Personnel
11501 Dublin Blvd., Suite 200, Dublin, CA 94568
Ph: 925-364-7500
www.hallmarkpersonnel.com
Curtis Sato, Branch Manager



Intero Chiropractic
4847 Hopyard Rd., Suite 1
Pleasanton, CA 94588
Ph: 925-255-5805
www.interochiropractic.com
Jerry Hsieh and Robert Rosas

LAMPS PLUS

Lamps Plus
7256 San Ramon Rd., Dublin, CA 94568
Ph: 925-479-0193
www.lampsplus.com/stores/california-san-francisco/dublin-94568
Marilyn Bowyer, Manager



Lincoln Financial Advisors
3000 Executive Parkway, Suite 400
San Ramon, CA 94568
Ph: 925-659-0267
www.kinleywongsocialsecuritybenefits.com
Kinley Wong



MassMutual Northern California
2201 Walnut Ave., Suite 380, Fremont, CA 94538
Ph: 510-205-0898
www.financialguide.com/jessica-d-lam
Jessica Lam



Pacific Catch
5251 Martinelli Way, Dublin, CA 94568
Ph: 925-999-8053
www.pacificcatch.com
Justin Secrest, General Manager



Persimmon Dental Care
5281 Martinelli Way, Dublin, CA 94568
Ph: 925-999-8282
www.persimmondentalcare.com
Dr. Charles Giang and Dr. Michael Tancio



Securion Security
11501 Manley Drive, Tracy, CA 95377
Ph: 888-572-5545
www.securionsecurity.com
AJ Boomwal

ALERT: TEMPORARY ROAD CLOSURE



We have been notified about an upcoming road closure that may affect your commute. A portion of Tassajara Road/Camino Tassajara will be closed between May 2, 2016, and December 2016. The closure will block access along Tassajara Road, north of Fallon Road. Drivers, bicyclists, and pedestrians will be unable to use Tassajara Road/Camino Tassajara to travel between Dublin and the San Ramon/Danville area for the duration of the work, and will need to take alternate routes. Alternative routes include both Windemere Parkway and Bollinger Canyon Road.

The closure is necessary in order to replace a failing culvert which runs under Tassajara Road. The replacement of this aging culvert will provide greater safety for motorists and will reduce the likelihood of emergency road closures in the future. For information and updates on this project please go to:

www.dublin.ca.gov/roadwork

The page includes a road closure notice, Frequently Asked Questions, and map of the of the closure area and alternate routes. Please contact the City of Dublin Public Works at (925) 833-6630 with any questions you may have about this project.

Dublin Chamber Members donate \$640.00 to Dublin High School Culinary Academy

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The students at Dublin High School Culinary Academy did an excellent job catering our St. Patrick's Day and Awards Luncheon on March 16, 2016. The event collected \$440.00 in tips from the attendees and your Chamber added an additional \$200.00 for a total donation of \$640.00. All money generated by the Dublin Gaels Catering Company goes right back into the program for the students, none goes to the district or administration. The culinary academy uses the money to fund student scholarships (about \$4000 was awarded last year), educational field trips, equipment for the culinary lab and chef coats for the students.

MEMBERSHIP RENEWALS FOR JANUARY, FEBRUARY, MARCH 2016

CHARTER MEMBERS - 45 YEARS OR MORE

Dublin Chevron – 46 years
Harvey's Cleaners & Laundry – 45 years

41 – 44 YEARS

Dublin Trophy House – 44 years

36 – 40 YEARS

Dublin Iceland – 39 years
Dublin Rotary – 40 years

31 – 35 YEARS

Marie Cronin – 35 years
Stanford / ValleyCare Health System – 31 years

26 – 30 YEARS

Dublin Toyota Scion – 26 years
GFWC Dublin / San Ramon Women's Club – 27 years
Livermore/Amador Transit Authority – 30 years
State Farm / Ron Rodrigues – 27 years
St Raymond Church – 30 years

21 – 25 YEARS

Appliance Parts Distributor – 23 years
Valerie Barnes – 22 years
Dubney Building – 21 years
Frankie Johnnie & Luigi Too! – 24 years
Hope Hospice – 25 years
Lisbeth Howard – 25 years
Martin Inderbitzen, Attorney – 22 years
Steve Kau, CPA, PC – 25 years
Paula Tucker – 25 years
StopWaste.org – 24 years
UNCLE Credit Union – 24 years
United Car Stereo – 22 years
ValForms, Inc. – 21 years
Widenbaum Chiropractic – 24 years

16 – 20 YEARS

Bay Commercial Bank – 17 years
Charter Properties – 18 years
Dublin Car Tek – 17 years
Dublin Partners in Education – 20 years
Dublin Senior Center – 17 years
Hacienda Business Park – 16 years
Hana Japan Steak House – 18 years

11 – 15 YEARS

Alameda County Community Food Bank – 15 years
Armadillo Willy's BBQ – 13 years
Axis Community Health – 11 years
Bay East Association of Realtors – 11 years
Better Homes & Gardens Tri Valley Realty/Earl Rozan – 15 years
Chabot Las Positas Community College – 11 years
Erlene DeMarcus – 13 years
FastSigns – 15 years
Fremont Bank – 14 years
GM Superstore – 12 years
IPAC – 12 years
Rubeclar International, Inc. – 11 years
SAP – 14 years

6 – 10 YEARS

Alameda County Fire Department – 10 years
Bassett Furniture Direct of Dublin – 10 years
Bright Horizon at Dublin – 6 years
EZ Blinds – 9 years
Hacienda Crossings – 10 years
Livermore Amador Symphony – 10 years
Livermore Valley Performing Arts Center – 10 years
1 800 Dry Clean of Dublin – 9 years
Palo Alto Medical Foundation – 9 years
School of Imagination and Happy Talkers – 9 years
State Farm Insurance – Larry Damaser – 7 years
Technology Credit Union – 10 years
Vacation Getaways – 10 years

1 – 5 YEARS

Barons – 3 years
CalAtlantic Homes – 4 years
Michele Day, CPA – 1 year
Fallon Dental Group – 2 years
Fountainhead Montessori School – 3 years
Four Paws Veterinary Center – 4 years
Mortensen & Son Carpet & Upholstery Cleaning – 5 years
Four Points Sheraton – 4 years
Alameda County Board of Supervisors / Supervisor Scott Haggerty – 5 years
Immuno Science, Inc. – 4 years
Iron Horse Optometric Group – 1 year
Ivancich, Martin & Costis, LLP – 5 years
Pleasanton Rentals, Inc. – 2 years
Ray's Auto Service – 1 year
Danita Romero Accounting Services – 1 year
Today PC – 1 year
W P Realty, Inc. – 4 years

Nothing Bundt Cakes has moved to a larger facility in Dublin



Lingering is encouraged at their new location at the corner of Dublin Blvd. and Village Parkway. As you step into their bakery, let the aroma of freshly-baked Bundt stir your senses. Choose from ten luscious Bundt flavors and forty unique cake designs while you browse a treasure trove of unique gifts, charming cards and inspired decorator items. Their nostalgic decor and playful atmosphere make the perfect backdrop to your quest for Bundt perfection.

Nothing Bundt Cakes

7106 Dublin Boulevard, Dublin, CA 94568

925-803-9210 - dublin@nothingbundtcakes.com

Hours of Operation

Mon-Fri: 9am-6pm

Sat: 10am-5pm

Sun: 11am-4pm

Dublin School Board approves plan for a second High School

The Dublin Unified Board of Trustees unanimously approved a recommendation at their February 23rd regular meeting to initiate planning for a second high school to be constructed on the east side of the Dublin community. The Board also discussed the near-term temporary housing requirements triggered by rapid enrollment growth including addressing the current shortage of lab space at Dublin High School that is impacting junior and senior STEM students.

The recommendation was presented by Superintendent Stephen Hanke following six months of work by the Facilities Master Plan Committee, which reached consensus on the plan at their February 16 meeting, setting the stage for Board approval. The approved plan for the second high school is contingent on land acquisition and available funding.

The approved recommendation includes a master plan for a new second high school site for up to 2,500 students. The planned high school will be a non-satellite, self-contained program.

Construction should be done in phases with the first phase targeting 1,000 student capacity with a completion date of the first phase no earlier than fall of 2021. The numbers are clear, Dublin needs a second high school," said Superintendent Stephen Hanke. "We are excited about putting plans in place to make it happen in phases. We thank the FMPC for the hard work put into this plan and to our community for the continued support of our schools."

Expansion of the high school would occur in a second phase of 500 students as capacity warrants and funding is available. Further expansion would be in increments of 500 students as capacity warrants and funding is available until 2,500 capacity is reached. Targeted completion dates for additional phases are still to be determined.

The recommendation does not include identification of land or specific funding sources. The district will be working to secure land, as well as funding through multiple sources (GO Bond Measures, Mello Roos, Developer Mitigation Agreements/Fees, state funding, City and local partnerships) to begin the construction process. The Board was also presented with potential contingency options should necessary funding not materialize.



**Steve Lehman, Chairman of the Board
welcomes Roberta MacKenzie**

from Kaiser Permanente to a three year term on the Board of Directors. Please join us June 2nd at our Economic Development meeting when Kaiser Permanente will present an update on construction of their new facility in Dublin.

Calendar of Events

Thursday, May 5, 2016

2:00 p.m.

RIBBON CUTTING/GRAND OPENING

1+1 Technology

39 California Ave., Ste. 206, Pleasanton

Friday, May 6, 2016

8:00 a.m. Networking, 8:30 a.m. Program

ECONOMIC DEVELOPMENT MEETING

Assemblywoman, Catherine Baker

Dublin Civic Center

Regional Meeting Room

100 Civic Plaza., Dublin

Tuesday, May 10, 2016

9:45 a.m.

RIBBON CUTTING/GRAND OPENING

Firehouse Subs

5252 Dublin Blvd., Dublin

(Persimmon Place)

Wednesday, May 11, 2016

8:30 a.m. – 10:30 a.m.

BOARD OF DIRECTORS MEETING

Dublin Chamber of Commerce

Board Room

Thursday, June 2, 2016

8:00 a.m. Networking, 8:30 a.m. Program

ECONOMIC DEVELOPMENT MEETING

Kaiser Permanente Dublin Project Update

Dublin Civic Center

Regional Meeting Room

100 Civic Plaza., Dublin

Monday, June 6, 2016

10:30 a.m. Check-in, 12:30 p.m. Tee Time

29TH ANNUAL GOLF TOURNAMENT

Dublin Ranch Gold Course

5900 Signal Hill Dr., Dublin

Wednesday, June 8, 2016

8:30 a.m. – 10:30 a.m.

BOARD OF DIRECTORS MEETING

Dublin Chamber of Commerce

Board Room

Dublin based Callidus Cloud wins East Bay Innovation Award

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“Our objective is to solve a set of longstanding obstacles to sales and marketing success to make everybody involved more productive, better prepared and more knowledgeable,” says Giles House, CallidusCloud's CMO. “We're revolutionizing the ways people create, cultivate, satisfy and make fans out of customers.” CallidusCloud's signature solution is their lead-to-money suite of products, which was born out of a need for their customers to have all the right tools in one place to boost sales performance – from incentives to coaching, the right messaging and cross selling options.” Business technology, explains House, was causing misalignment between different parts of the business – sales, sales management, marketing, customer experience management and so on. Callidus-Cloud created a suite that allows information to flow freely across the organization. “More than ever,” says House, “winners are determined by the experience they give to clients.” “Our customers want the information they need to make their business run better and be more successful. They don't want to have to wait and they don't want products that offer piecemeal solutions.” CallidusCloud's products are often used to augment the value companies get from customer relationship management (CRM) systems, like that of Salesforce.com. “CRM is a great tool to better understand and interact with customers. What we do is to add a layer of tools and data that makes CRM even more valuable,” says Leslie Stretch, Callidus Cloud president & CEO. Innovation, says Stretch, is critical. “Customers don't want you to stand still. They expect to always get more – a faster product, more features, better delivery.” CallidusCloud is a recognized “market disrupter,” House says. “Currently, customers are faced with an array of systems, but none do it all. Our proposition is that you don't need 10 different products from 10 different vendors. We put it all together for you.” And the market is responding. Since the launch of the lead-to-money suite in 2012, revenue has increased from \$106 million in 2013 to an expected \$172-175 million in 2015. With their corporate office in Dublin and offices in Birmingham, Oklahoma City and Phoenix, as well as in Europe, Asia, India and Latin America, CallidusCloud supports more than 2.5 million users and billions of transactions each month. (Article courtesy of East Bay EDA)

Board of Directors

Steve Lehman
Chairman of the Board
Lehman Insurance Agency

Kevin Dielissen
Director
Empire Realty Associates

Rick Sanciango
Director
Nothing Bundt Cakes

Kathy Johnson
Vice Chairperson Programs
Dublin Chevron

Julia Dozier
Director
Chabot-Las Positas Community
College District

Alcina Wegrzynowski
Director
SAP

Sue O'Reilly
Vice Chairperson
Economic Development
Dublin Creek Kennel

Dan Karas
Director & Chairman
Ambassador Committee
Acclaim Print & Copy Centers

Staff

Brad Johnson
President/CEO

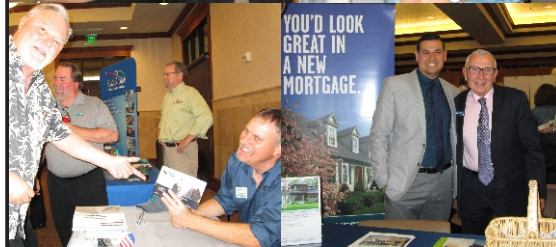
Steve Kau
Treasurer
Steve Kau, CPA

Roberta J. MacKenzie
Director
Kaiser Permanente

Phyllis Wilkinson
Executive Assistant

Dublin
CHAMBER OF COMMERCE

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E-mail: info@dublinchamberofcommerce.org
www.dublinchamberofcommerce.org



Dublin Chamber of Commerce
2016 BUSINESS EXPO
February 24, 2016
We thank the following sponsors and participants:

**Kaiser Permanente
101.7 KKIQ**

China Lounge
Dublin High School Culinary Academy
Great Harvest Bread Company
Nothing Bundt Cakes
On the Border
Boisset Wine Collection
Fenestra Winery
Garre' Winery
8 Bridges Brewing
Working Man Brewing Co.
1+1 Technology
Alameda County Fairgrounds Association
Alameda County Transportation Commission
Alexander Chiropractic
Amador Valley Industries
Bank of the West
Bay Area Air Quality Management District
California Spirit Elite
Child Care Links
City of Dublin - Economic Development
City of Dublin - Environmental Dept
City of Dublin - Parks and Community Svcs.
City of Dublin - Police/Crime Prevention
CityServe of the Tri Valley
Club Sport Pleasanton
College Planning Solutions
Comcast Business
Dahlin Group
Danita Romero Accounting Services
Dublin Partners in Education
Dublin Creek Animal Foundation
Dublin Creek Kennels
Dublin Cyclery
Kevin Dielissen - Empire Realty Associates
Dublin Integrity in Action
Earl Anthony Dublin Bowl
Fallon Dental Group
Fremont Bank
Intero Chiropractic
Iron Horse Optometric Group
John Muir Health
Keypoint Credit Union
Luso American Life Insurance
MassMutual Financial Group
Pleasanton Business Professionals
Pritchard Asset Management
Ray's Auto Service
Select Imaging
Studio Blue



Dublin Chamber of Commerce
DUBLIN ST. PATRICK'S DAY PARADE
March 12, 2016

A special Thank You for your donation of
7,500 Green Bead Necklaces

Kathy Johnson
Dublin Chevron



Dublin Chamber of Commerce
ST. PATRICK'S DAY & AWARDS LUNCHEON
March 16, 2016

Congratulations to the following award recipients:

Nancy Feeley
2016 Champion of Commerce Award

Kathy Johnson
2015 Chairman's Award

Phyllis Wilkinson
2015 Special Recognition Award

Rick Sanciango
Recognition for service as
2014-15 Chairman of the Board

