



CHAIRMAN'S MESSAGE

This has been another busy summer at your Chamber office! Many of you joined us at Dublin Ranch on the third of June for the Dublin Chamber Golf Tournament. Great event for fellowship, networking and great food. Kudos to Les Jacob and all the volunteers for another great event.

Mark your calendars! On August 28, Dublin Partners in Education (DPIE) hosts the Chamber monthly mixer. On August 14th, Dublin is hosting a State of the East Bay program presented by the East Bay Leadership Council at the Dublin Council Chambers. This is a great opportunity for you to learn about the key initiatives in our Tri-Valley for healthcare, housing, economic and workforce development.

For more fun and networking, September 4th is the Dublin Chamber of Commerce BBQ at the Heritage Park in Dublin. The next day on the 5th, we kick off our Economic Development Speaker Series held in the Regional Meeting Room at City Hall. Splend Splendorio of the Hoge Fenton law firm will discuss business pitfalls to avoid that hamper profits. On September 19th, the Danville Chamber will be hosting the Tri-Valley Mayors Summit. Hear firsthand from the Mayors of the San Ramon and Tri-Valley's on the great things happening in the region. The Chamber will be sending information on all of these events and many more so please plan to attend.

One final and important note – get involved in your community. Your Dublin Chamber provides great networking opportunities for you to connect with other businesses. Being proactive through your Chamber provides you with one of the most cost effective means to market your business to your community. Just let us know how we can help!

Steve Lehman

Chairman of the Board Dublin Chamber of Commerce

ZEISS CONTINUES ITS GROWTH PLAY IN THE DUBLIN TRI-VALLEY MARKET

Showing confidence in Dublin as a great business address and located to take advantage of a strong local workforce, ZEISS continues its growth play in the Dublin Tri-Valley market.

Business

July • Aug • Sept 2019

Dublin will serve as the US headquarters for ZEISS Medical Technology. As the internationally leading optics and optoelectronics



NEWS

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technology enterprise ZEISS completed the "steel topping out" phase of its new high tech site in the San Francisco Bay Area.

The new site in Dublin is an integral part of ZEISS' global investment strategy and is one element in a string of international projects aimed at expanding, modernizing and realigning ZEISS.

"Our investments are focused on leveraging the existing potential in our growth markets," explains Dr. Christian Mueller, Member of the Executive Board and CFO of the ZEISS Group. "As a global technology leader, we need an even stronger presence and better networking at the innovation hotspots."

"Our partnership with ZEISS shows that Dublin has emerged as a business and technology powerhouse." said Dublin Mayor David Haubert. "ZEISS is a community leader and we look forward to their continued growth."

The new Zeiss facility located at Dublin Blvd and Arnold Road in East Dublin is scheduled for completion in fourth quarter of 2020. Over 700 people will be working at the new 208,650 square foot headquarters.



MEMBERSHIP RENEWALS • APRIL, MAY, JUNE 2019

CHARTER MEMBERS

41-44 YEARS

Dublin Lions Club-43 years

36-40 YEARS

Bank of the West – 40 years Dublin Historical Preservation Assoc. – 37 yrs

31-35 YEARS

Amador Lakes Apartment Homes – 34 yrs

26-30 YEARS

Dublin Auto Body – 30 years Dublin Sister City Association – 30 years Easterseals/Kaleidoscope – 29 years Gordillo, Joseph CPA – 26 years Howard, Beth – 28 years Office Depot/Office Max – 27 years

21-25 YEARS

Appliance Parts Distributor – 25 years Charter Properties – 21 years Dublin Partners in Education – 23 years Hana Japan Restaurant – 21 years Frankie, Johnnie & Luigi Too! – 21 years Inderbitzen, Martin – 25 years

16-20 YEARS

Alameda County Fair Association – 20 yrs Amador Valley Industries – 16 years B. A. Morrison – 20 years DeMarcus, Erlene – 16 years Dublin Corporate Center LLC – 19 years Dublin Senior Center – 20 years Rigatoni's – 20 years Valley Children's Museum – 17 years

11-15 YEARS

American Swim Academy – 13 years Axis Community Health – 14 years Diamond, Dr. Wm. O.D. – 15 years Dublin Nissan – 12 years EZ Blinds – 12 years Hacienda Crossings – 13 years Lehman Insurance – 12 years Livermore Valley Winegrowers Assoc. – 15 yrs Personal Edge Physical Therapy, Inc. – 14 yrs Safeway Stores – 13 years

6-10 YEARS

Alameda County Supervisor, Scott Haggerty – 8 years Bright Horizons – 9 years

• • New Members • •

Locksmith on Wheels 6743 Dublin Blvd., Dublin, CA 94568 Ph: 925 905 9940 www.locksmithonwheels.net Mobile Locksmith

Message Solutions Technologies Inc. 7080 Donlon Way, Suite 216 Dublin, CA 94568 Ph: 925 833 8000 www.messagesolution.com Information Governance, Compliance Archiving, eDiscovery and Data Security

Mission Hope/Village Parkway Day Program 6300 Village Parkway, Suite 110 Dublin, CA 94568 Ph: 925 560 9582 Mhdp.org Day program for adults with developmental and behavioral challenges

Mutual of Omaha Investor Services 1390 Willow Pass Road., Suite 1040 Concord, CA 94520 Ph: 925 798 8455 x 232 www.BrentHerrera.com Financial & Insurance Services

Chevron Corporation – 8 years Cox Family Stores – 7 years Four Paws Veterinary Center – 7 years I.B.E.W. Local Union 595 – 9 years Sensiba San Filippo – 6 years StopWaste.org – 9 years Tri Valley One Stop Career Center – 10 yrs

1-5 YEARS

All Natural Stone – 4 years Aloft Hotel - 1 year ARC of Alameda County - 2 years Bunso Breads - 2 years Michele Day, CPA -4 years IKEA -2 years JJACPA, Inc - 1 year John Muir Health – 4 years K-1 Speed -1 year Lamps Plus - 3 years Pleasanton Rentals - 5 years Today P. C. - 4 years A Tasteful Affair - 4 years Trumark Homes - 5 years University of San Francisco-Pleasanton Campus – 5 years Visit Tri Valley - 1 year

> Realty One Group Today 608 Main Street, Suite G Pleasanton, CA 94566 Ph: 925 701 8900 www.rogtoday.com Real Estate Services

Sourdough & Co. 2696 Dublin Blvd. Dublin, CA 94568 Ph: 925 364 7332 www.sourdough&co.com Soup, salad and sandwich shop

Syncrotek Holding 3701 Old Santa Rita Rd. Pleasanton, CA 94588 Ph: 540 314 2616 www.syncrotek.com Manufacturing and designing loudspeakers, amplifiers, related electronics and lighting equipment for large venues and entertainers

> Valley Capital Realty 6300 Village Parkway, Suite 200 Dublin, CA 94568 Ph: 925 487 5839 Commercial and Residential Real Estate

Ace Academy 7110 Dublin Blvd., Dublin, CA 94568 Ph: 925 257 0038 www.aceacademy.us Learning Center for Math, English, SAT, ACT and more

Alameda County General Services Agency

1401 Lakeside Drive, 10th Floor Oakland, CA 94612 Ph: 510 208 9700 http://www.acgov.org/gsa General Services Government Agency

California Gold Advocacy 6300 Village Parkway, Suite 200 Dublin, CA 94568 Ph: 925 487 5839 Real Estate Transactions and Entitlement of Business Projects

Edward Jones 6601 Dublin Blvd., Suite P

Dublin, CA 94568 Ph: 925 803 1850 www.edwardjones.com/troy-channing Investments and Financial Planning

WHAT IS HAPPENING AT THE CORRIE CENTER

Rubicon Property Group Transforming Downtown Dublin with Class A Office and Hotel Project

You may have driven by Dublin Blvd and San Ramon Road recently to see dozens of police and SWAT team vehicles preparing for action. No worry, merely a community-minded ownership group allowing local law enforcement to practice tactical training in a vacant building.

Rubicon Property Group and president Jerry Hunt is poised to redevelop the Corrie Center Office Plaza at 7950 Dublin Blvd. While other developers eyed the Corrie Center as a tear down and more apartment units, Hunt saw a golden opportunity to take advantage of its surperb location and renovate to a "Class A" office space. Proximity to the freeway, walking distance to the West Dublin BART station and modern amenities of a Class A building is a major draw for prospective office users.

Teaming with hotel operator Jayesh Patel, Rubicon has also proposed a new 138-room hotel, complete with high-end restaurant



overlooking a pool deck and views of the San Ramon Valley. The hotel element is sure to be a valuable amenity to the office building and the proximity to the office building will create a unique opportunity for future tenants. The new hotel is expected to be catalysis for progress for Downtown Dublin. Lee & Associates (Mark Pleis and Will Ballowe) and Cushman Wakefield (James Chung and Nicole Lyon) are brokers for the office and retail components of the project.

As for the law enforcement activities; "We are local people and very community oriented in our projects. When we saw an unused asset (like our vacant building) we reached out and allowed it to be used," said Hunt. "We support our law enforcement so it wasn't a difficult choice. And I think it was fun."



Economic Development Speakers Series

KEEPING THE PROFITS FLOWING

Legal Issues to Avoid that Hamper Growth

Thurs: Sept. 5, 2019 8:15 – 9:30 am

FREE & Open to the Public

City of Dublin, Civic Center Regional Meeting Room 100 Civic Plaza

> Sblend Sblendorio & Darlene Chiang Hoge, Fenton, Jones & Appel Law Firm Call 925-828-6200

or Register Online dublinchamberofcommerce.org

Featured Member • 2019



Envision Construction and Design owner, Leonard F. Nieto Sr., has grown the company to new heights in the healthcare construction field.



Branching out all over the Bay Area from its home base in Dublin, CA, Envision Construction specializes in healthcare construction ranging from small office remodels, hospital/OSHPD, to multi-million-dollar Diagnostic Imaging Centers. With over 30 years of healthcare experience, Envision employs diversity and skill to handle any complex project. Available construction services take projects from the conceptual pre-construction phase through completion. Founded in 2001, Envision has continued to grow and evolve to meet the challenge of serving the healthcare customer base in California and the Western United States. Envision prides itself on being innovative and an informed leader in their field. "Attention to detail" and "proactive" are not simply buzz words at Envision, but a way of life.

"Our reputation as being an honorable, reputable company is the major factor to our overall success. We seek to handle every project with the utmost care to provide exceptional service, high quality workmanship and unsurpassed support by the experience of our staff. To that end our clients turn to us time and again because we are trusted partners, and our team of professional and innovative individuals wouldn't have it any other way."

- Leonard F. Nieto, Sr., President of Envision Construction & Design, Inc. Ph: 925-560-9906 Fax: 925-560-9907 • 6711 Sierra Ct, Ste D, Dublin CA 94568 • LIC. 794702

Why Belong to the Chamber

⁶⁶Our local Association of the United States Army chapter serves the local military community by providing direct assistance to active duty, reserve and national guard members and their families along with veterans in the local area. Many of our activities are focused on those who live and/or work at Camp Parks in Dublin. We depend on local businesses and organizations to provide support and the best way to reach those organizations is through the Dublin Chamber of Commerce. Members have been extremely generous over the years and the Chamber Monthly Mixers are the best way to connect with the community.⁹⁹

- Doug Miller • MG William F. Dean Chapter • Association of the United States Army

Message from CEO – Inge Houston

Communication with our local and state elected officials about the policies and laws being proposed is an essential part of your Dublin Chamber. Our voice is made up of our Board of Directors and members just like yourself, understanding the policies and then giving feedback to our representatives. At times, the Chamber will testify about issues of importance at City Hall or the State Capitol. The Dublin Chamber works on your behalf by reviewing proposed legislation in the CA State Assembly and Senate. We recently joined other Chambers in opposing AB51,



which could have a very negative impact on both employers and employees. We communicate with our local State Legislators Assemblywoman Rebecca Kahan-Baur and Senator Steve Glazer about business and local issues affecting the Dublin Chamber. These are examples of how we are working hard to protect our local businesses. Being proactive is important. I am always looking for local business representatives who want a part in communicating the Chamber's positions to our government officials. Be part of a very crucial part of your business and its future.

DUBLIN CHAMBER OF COMMERCE

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CALENDAR OF EVENTS

- Tues: Aug 20, 2019 8:30 10:30 am Board of Directors Meeting Dublin Chamber Office
- Wed: Aug 28, 2019 5:00 7:00 pm Dublin Chamber Mixer hosted by Dublin Partners In Education 6379 Clark Ave., #200
- Mon: Sept 2, 2019 Office Closed – Labor Day Holiday
- Wed: Sept 4, 2019 11:30 am 1:30 pm 37th Annual Dublin Chamber BBQ Luncheon • Dublin Heritage Park & Museum, 6600 Donlon Way
- Thurs: Sept 5, 2019 8:15 9:30 am Economic Development Speaker Series: Hoge, Fenton, Jones & Appel Speaking on Keeping Profits Flowing Dublin City Hall, Regional Meeting Room
- Tues: Sept 17, 2019 8:30 10:30 am Board of Directors Meeting Dublin Chamber Office
- Thurs: Sept 19, 2019

 11:30 am 1:30 pm
 Tri-Valley Mayors' Summit Luncheon
 Hosted by Danville Chamber of Commerce
 Check website for more information
- Thurs: Sept 19, 2019 5:00 7:00 pm Costello Accountancy Annual Luau Mixer 7080 Donlon Way
- Thurs: Oct 3, 2019
 11:30 am 1:30 pm FREE
 Small Business Workshop
 Dublin Public Library, Community Room
 200 Civic Plaza
- Thurs: Oct 10, 2019 11:30 am – 1:30 pm State of the District Luncheon Supervisor Scott Haggerty
 Shannon Community Center, 11600 Shannon Ave
- Tues: Oct 15, 2019 8:30 10:30 am Board of Directors Meeting Dublin Chamber Office
- Wed: Oct 23, 2019 5:00 7:00 pm Dublin Chamber Mixer Hosted by Dublin Rotary Club. *More information to come*
- Thurs: Nov 7, 2019
 Economic Development Speaker Series
 Details to follow
- Sun: Nov 17, 2019 Noon 5:00 pm 29th Annual Turkey Bowl Tournament Earl Anthony's Dublin Bowl 6750 Regional Street
- November 27 and 28, 2019 Office Closed – Thanksgiving Holiday
- Wed: Dec 4, 2019 5:00 7:00 pm Dublin Chamber Holiday Mixer Dublin Chamber Office
- Dec 23, 2019 Jan 3, 2020 Office Closed for the Holidays