



CHAIRMAN'S MESSAGE

With the 4th quarter of the year upon us and my term on the Board of Directors coming to an end, I have much to reflect on with the successes and remaining challenges of the Dublin Chamber of Commerce. My 6 years are just a blink in time but your Chamber has done much in that time to establish itself as a center of influence in Dublin and the surrounding communities that make up the Tri-Valley. With the addition of Inge Houston as our President/CEO, new Board Members who are inspired to make a difference, and former Mayor Tim Sbranti leading our team of ambassadors into 2020, your Dublin Chamber is poised to launch into next year with great enthusiasm.

I offer a special 'thank you' to our retiring City Manager, Chris Foss. Chris has been a staunch supporter of our Chamber and allowed us to develop a vision to provide improved representation to our members and greater service to our community. We're also very pleased that Linda Smith has been confirmed as the new City Manager beginning in 2020. We look forward to continuing to work with Linda and her staff to keep Dublin the best place to live, work and raise a family.

The Dublin Chamber had a busy schedule in the 4th quarter for our members and the community. Alameda County Supervisor Scott Haggerty began his final term when the Dublin Chamber sponsored his "State of the District" Address. Supervisor Haggerty recounted his twenty-plus year career leading Alameda County, as well as, updates on current projects in the District. Assemblymember Rebecca Bauer-Kahan was keynote speaker at the Chamber Economic Development Speaker series where she reported on key legislation in Sacramento.

Finally, my special "thank you" to the Chamber Board of Directors for all their support these past years. And to Inge Houston for taking the reins as our President/CEO and preparing the Dublin Chamber of Commerce for a great future. Lastly, thank you to the community in Dublin, for allowing me the opportunity to be a part of your success.

Steve Lehman, Chairman of the Board
Dublin Chamber of Commerce

DOWNTOWN DUBLIN VISION GREAT FOR BUSINESS

City to decide on plan before end of year



The City of Dublin has benefited greatly over the years from its Downtown Dublin retail businesses, an area right at the crossroads of I-580/680. The area was developed while a part of Alameda County before Dublin incorporated in 1982 and while it made the county cash registers ring, the area lacked in public spaces and aesthetics.

But times they are a changin'! Downtown has seen movement and changes in its profile; all the car dealerships have gone to East Dublin, a decided upgrade in variety of restaurants and housing to provide customers for the retailers. Now Dublin wants to incorporate more of a traditional "Downtown" feel to the experience.

The City of Dublin hired Urban Field Studio, a planning group to assist in the process. Of the three options presented to date, residents seem to prefer the "Town Square" concept which would extend a future "Main Street" from the BART station on Golden Gate Drive. The changes will be developer driven and paid for by developers. But to show they are serious, the City has set aside \$5 million to aid in infrastructure and improvements. The plan is expected to come before the City Council by the end of the year and then the fun can begin.

"This allows Dublin to bring some new renovations and vibrancy to the original part of town," said Mayor Haubert. "It will bring a sense of pride in the community."



CHAIRMAN'S LEVEL



**CHABOT
LAS POSITAS**
COMMUNITY COLLEGE DISTRICT

PLATINUM LEVEL



**KAISER
PERMANENTE®**



**Stanford
HEALTH CARE**
STANFORD MEDICINE

ValleyCare

GOLD LEVEL



Envision
CONSTRUCTION & DESIGN, INC.

SILVER LEVEL



**THE
QUARRY LANE
SCHOOL**

MEMBERSHIP RENEWALS • JULY, AUGUST, SEPTEMBER 2019

CHARTER MEMBERS

45 YEARS or More

Alpha Media / KKIQ – 45 years
Dublin Glass – 51 years
Graham Hitch Mortuary – 51 years
Lange Enterprises – 51 years

41-44 YEARS

Big O Tires – 46 years
Earl Anthony's Dublin Bowl – 42 years
Valley Christian Center – 41 years
Vonheeder-Leopold, Georgian – 42 years

36-40 YEARS

Acclaim Print & Copy – 37 years
Camp Parks – 38 years
Chabot Federal Credit Union – 36 years
Dublin Honda – 37 years
Dublin Unified School District – 38 years
Knights of Columbus – 36 years

31-35 YEARS

Costello Accountancy – 33 years
Inland Valley Publishing Company/
Independent Magazine – 35 years

26-30 YEARS

Amador Valley Property Management – 30 yrs
Dublin San Ramon Services District – 29 yrs
Niki Ghofranian Insurance Agency – 29 yrs

Las Positas Community College – 30 years
Luso American Financial – 26 years
Select Imaging – 28 years
Tucker, Paula – 29 years
United Car Stereo – 26 years

21-25 YEARS

Advanced Nutritional Technology, Inc. – 23 yrs
Alameda County Transportation
Commission – 22 years
Ducky Wash & Dry – 25 years
LaQuinta Inn & Suites – 21 years
MCE Corporation – 24 years
Outback Steakhouse – 21 years
Saverio DeLuca, DDS – 25 years
Tucknott Electric Co. – 25 years

16-20 YEARS

Amici's East Coast Pizzeria – Dublin – 17 yrs
Dublin Ranch Golf Course – 16 years
El Monte RV – 19 years
Hoge, Fenton, Jones & Appel, Inc. – 17 years
Pacific Gas & Electric – 19 years
Sbranti, Tim – 17 years
Studio Blue Digital Print and Copy – 16 years
The Quarry Lane School – 15 years
Zone 7 Water – 20 years

11-15 YEARS

Dublin Volkswagen – 12 years

Kaiser Permanente – 12 years
Noval, Lou – 14 years
Technology Credit Union – 14 years
The Quarry Lane School – 15 years

6-10 YEARS

Envision Construction & Design, Inc. – 9 yrs
Keypoint Credit Union – 9 years
Mortensen & Sons Carpet Cleaning – 8 yrs
Netrique – 10 years
ServPro of Pleasanton/Dublin – 9 years
W P Realty Inc. – 8 years

1-5 YEARS

Anastasis/Radiance – 5 years
Ashley Furniture Store – 1 year
Century 21 Cornerstone Realtors – 2 years
Demetra Cabinetry – 1 year
JSW Insurance Associates – 3 years
Lucky California Dublin Store – 1 year
Malouf Insurance & Financial Services – 5 yrs
McGann Insurance Agency – 3 years
Morley Brothers / Bayview Development – 1 yr
Mothers Against Drunk Driving – 2 years
New Amador Spa – 1 year
Sheraton Pleasanton Hotel – 5 years
Tile Setters Toy Store – 4 years
Today P. C., Inc – 4 years

• NEW MEMBERS •

- **A1 Liquor**
7174 Regional St., Dublin, CA 94568
Ph: 925 833 2500
Liquor Store
- **A1 Party Rentals**
7373 Village Parkway, Dublin, CA 94568
Ph: 925 828 6633
www.A1party.com
Party Equipment Rentals
- **Drivers for Survivors**
39270 Paseo Padre Pkwy., #355
Fremont, CA 94538
Ph: 510 579 0535
Transportation and companionship
for cancer patients
- **Elegance in Dublin**
7610 Amador Valley Blvd.,
Dublin, CA 94568
Ph: 925 905 9458
www.eleganceatdublin.com
Assisted Living and Memory Care
- **Lee & Associates East Bay Inc.**
5890 Stoneridge Drive, Suite 210
Pleasanton, CA 94588
Ph: 925 460 6200
www.lee-associates.com/pleasanton

• • • NEW BOARD MEMBERS • • •

The Dublin Chamber is excited to announce the appointment of three directors to fill vacancies on the Board of Directors.



GINA MOLINARO-CARDERA brings a family run large-sized business perspective to the board. She understands the rewards and challenges of working with family. Amador Valley Industries has provided Solid Waste, Recycling and Organics collections for the Residents and Businesses of Dublin since 2005.



GAUTAM TANDON, Ellipsis Marketing, brings the small business perspective to the Dublin Chamber's Board of Directors. This valuable perspective is coupled with his background in high tech startups and Fortune 100 companies. Gautam will focus on helping the Chamber with its marketing and communication efforts and branding.



RYANN DeGRAFF, Stanford/ValleyCare Health Care System, an expert in Strategic Planning and Operations, is excited to help the Dublin Chamber grow into a focused center where businesses can get the assistance they need to sustain and grow in Dublin and beyond. Ryann will assist in our effort to develop our Vision Plan.

• • • ADVISOR TO THE BOARD • • •



The Dublin Chamber welcomes **HAZEL WETHERFORD**, the Economic Development Director for the City of Dublin in the role of Special Advisor to the Board. Hazel will keep us informed about City topics of interest and provide greater opportunity for the Chamber and City to collaborate on initiatives that help grow the business community in Dublin.

WELCOME to the Board of Directors, Gina, Gautam, Ryann, and Hazel!
The Dublin Chamber team is excited to work with you!

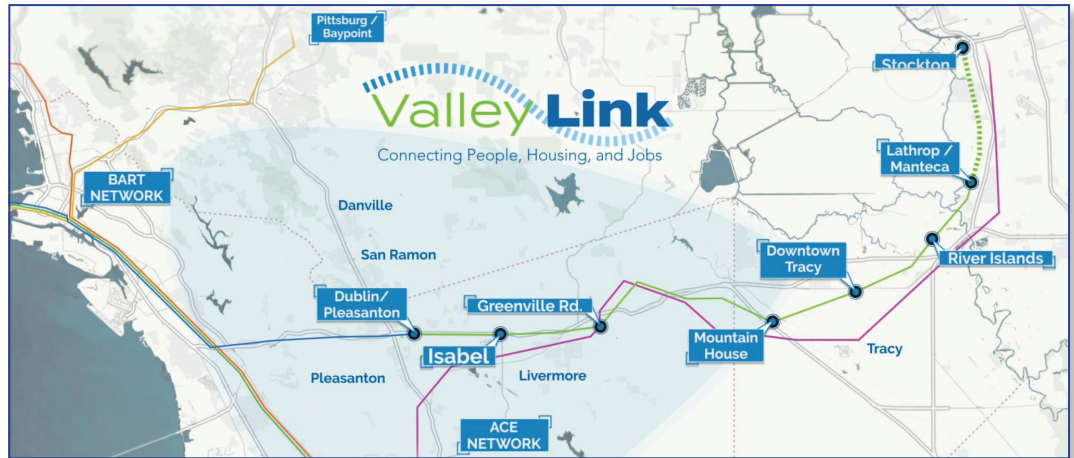
VALLEY LINK'S VISION TO MODERNIZE REGIONAL TRANSPORTATION SYSTEM

November, 2020 Vote Key to Transportation Overhaul

Convinced that the BART Board of Directors will not fund a link to Livermore, local officials in the last year have moved with amazing speed to form a transit authority to design and build a rail link between the Dublin/Pleasanton BART station and Lathrop in the Central Valley. The vision is a 10-station commuter line, with BART-like service in the Tri-Valley, which could start carrying passengers in five to seven years.

The Tri-Valley-San Joaquin Valley Regional Rail Authority has a tall order; fund the \$1.8 Billion project, but it does have a head start! It has about a third of its funding needs – in part because of the BART Board's decision to not move forward with a project. That opened the door for the Valley Link project to receive some \$400 million in sales tax revenues voters approved in 2014.

The Rail Authority Board members, led by long-time transportation champion Supervisor Scott Haggerty, are made up of elected officials in Alameda, San Joaquin and Contra



Costa Counties. The City of Dublin is represented by Councilwoman Melissa Hernandez.

They have asked that it be included in a \$100 billion transportation tax measure that could be on November 2020 ballots in the nine Bay Area counties. Details on the type of tax and its duration are still being discussed. ACE also is seeking \$200 million from that measure to upgrade other Bay Area tracks so its service can expand to six round trips on weekdays by 2026.

If you think traffic is bad now; it is going to get worse! Traffic along I-580, measured by the time drivers spend crawling along at less than 35 mph, grew 27 percent between 2014 and 2016, and is estimated to get even worse — growing 60 percent by 2040.

As the November 2020 Tax measure makes its way on the local ballot, you will hear more about the benefits the vision brings. Valley Links is a project whose time has come and worthy of Dublin business support.

ORGANICS AND RECYCLING COLLECTION

Mandatory for Dublin Businesses Effective January 1, 2020



Starting January 1, 2020, Dublin businesses that generate significant* quantities of compostable materials (organics) and all multi-family properties with five or more units will be required to provide adequate on-site organics collection service under Alameda County's Mandatory Composting and Recycling Ordinance. Organics includes food scraps, food-soiled paper, and plant debris.

In addition, all Dublin multi-family properties with five or more units and all businesses must have adequate on-site collection service for **recyclable materials**.

Dublin joins the remaining jurisdictions in Alameda County where recycling and organics collection are mandatory for multi-family properties and businesses. The goal is to ensure that less than 10 percent of the waste sent to landfills by 2020 is recyclable or compostable material.

*For details, including a definition of significant quantities, as well as available services and support materials, please visit www.RecyclingRulesAC.org/city-of-dublin or call 510-891-6575 to leave a message for a call back.

To set up recycling and/or organics collection service at discounted rates, contact: Amador Valley Industries (AVI), www.amadorvalleyindustries.com, phone: 925 479-9545.

To make separating food scraps, food-soiled paper, and plant debris easier, the Alameda County Waste Management Authority is offering free indoor green containers and lids, up to \$500 per approved site. Apply online at www.RecyclingRulesAC.org/containers.

TRI-VALLEY Career Center

Do you need more staff? Do you need help recruiting qualified applicants?

Tri-Valley Career Center (TVCC) is your connection to the region's workforce. We can help you build your business through assistance in hiring and keeping high-quality staff. We help in several ways:

1) Online Job Board: free for employers to post jobs and browse resumes (jobs.trivalleycareercenter.org); **2) Recruitment Assistance:** including candidate referrals, hiring events, and labor market information; **3) Training Assistance:** reimbursement up to \$5,000 for on-the-job training costs, onsite customized training and referrals to the OSHA Training Center. We can help you with your staffing needs.

Call **925-560-9431** or email Sharon, Schuyler at sschuyler@dpccd.org.

RELATIONSHIPS LOOK AT CHANGES

Does travelling to far away countries and forging business connections at the same time having a heck of a lot of fun sound good to you!? Well thanks to a couple of our elected city officials in Dublin, there is a big push to expand our Sister City connections all over the world. Dublin has had a long-time relationship with the town of Bray, a suburb of the big Dublin, Ireland. Primarily cultural exchanges, the relationship is over 30 years old. But when Ireland changed to a system that basically eliminated cities in favor of a county-wide authority of government, it made some locals question how the Sister City concept can evolve and grow. "If a Sister City relationship is not exactly appropriate, then working with Alameda County to form a relationship with Wicklow County, Ireland makes sense", said Dublin Mayor David Haubert. Haubert is teaming up with Supervisor Scott Haggerty this winter to visit Wicklow County and



start that process. "We want to build on the past", said Haubert, "and make these cultural and business relationships grow." Shawn Kumagai has another vision; one that may take Dublin to the Far East. "Reaching out to the Pacific Rim may be an ideal way to grow the Dublin Sister City Association", said the first-term Councilman. "I am working with the local community and established businesses to gauge interest". Kumagai organized a visit with the San Francisco Japanese Consulate General, a Dublin first. "They were quite impressed with what they saw in Dublin", said Kumagai. "We were hosted by a Japanese affiliate in Dublin Toyota, there is a lot of opportunity here." So whether it is the established relationship in Ireland or new opportunities in Japan, India, Mexico and beyond; lots of chances for Dublin, CA businesses to get on the map.

MESSAGE FROM CEO — INGE HOUSTON

You all know the Six Degrees of Kevin Bacon game, which revolves around the theory that Kevin Bacon is the center of the Hollywood universe and that almost every actor is linked to him within 6 movies (the actual number of movies is known as their "Bacon Number").

Well your Dublin Chamber of Commerce is the Center of the 580-680 universe. But instead of degrees of separation; your Dublin Chamber is more akin to the hub of a wheel, with the spokes connecting you to key areas that affects your bottom line for the business community in Dublin.

Here is a glimpse of some of our Summer '19 connections that generated value for all of our Chamber members: Legislative: Victories in Sacramento; Local leaders Tri-Valley Mayors Summit; Hospitality/Hotels/Tourism/Leisure with Visit Tri-Valley; Small Business Workshop with Assemblymember Rebecca Bauer-Kahan; Workforce and staffing forum Tri-Valley Career Center and EDD; even the Alameda County Tax Assessors office reaching out to help business! Transportation; the newly formed Tri-Valley San Joaquin Regional Rail Authority; Congestion Management, Employee Benefits; Economic Development, Legal updates. Downtown Specific Plan updates and future of Dublin Real Estate.

The Chamber also has a saying, "Don't just be a business in the community, be a business that is PART of the community." Dublin Partners in Education, local law enforcement, healthcare - Kaiser, Stanford, and John Muir, youth sports and the Arts. The Dublin Chamber purposes and connects resources to the finest public and private schools, non-profits, volunteers and all facets of the community.

As your voice in the business community and source of business and economic information the Dublin Chamber works to accomplish for you what no individual or single business can do alone.

You can tap in further to our Chamber network by reading, attending, learning, volunteering and collaborating. Tapping into our "Degrees of Separation" will get you closer to the important information and knowledge needed to stay competitive in your markets.

Tell a friend and help us grow our Dublin Chamber of Commerce!



CALENDAR OF EVENTS

- **Thurs: Nov 7, 2019 • 8:15 – 9:30 am**
Economic Development Speaker Series:
Legislative Update, Assemblymember
Rebecca Bauer-Kahan – Dublin Library
200 Civic Plaza
- **Sun: Nov 17, 2019 • Noon – 5:00 pm**
29th Annual Turkey Bowl Tournament
Earl Anthony's Dublin Bowl
6750 Regional Street
- **November 27 and 28, 2019**
Office Closed – Thanksgiving Holiday
- **Wed: Dec 4, 2019 • 5:00 – 7:00 pm**
Dublin Chamber Holiday Mixer
Dublin Chamber Office
- **Dec 20, 2019 – Jan 3, 2020**
Office Closed for the Holidays

DUBLIN CHAMBER OF COMMERCE

7080 Donlon Way, Suite 110
Dublin, CA 94568 • 925-828-6200
Fax 925-828-4247
info@dublinchamberofcommerce.org
www.dublinchamberofcommerce.org